

**Year 11**

**PSYCHOLOGY ATAR 2022**

**TASK 4**

**Communication and Relational Influences**

**Topic Test**

**(Weighting: 7.5%)**

Time allowed: 60 minutes

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| **SECTION** | **MARKS AVAILABLE** | **YOUR MARK** |
| **Short answer - Communication** | **38** |  |
| **Extended Response – Relational Influences** | **22** |  |
| **TOTAL** | **60** |  |
|  | | **%** |

**Answer all questions in the spaces provided.**

**Question 1 (4 marks)**

1. Outline two forms of non-verbal communication. (2)

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1. Hall (1966) outlined four levels of interpersonal space or “distance zones”. Describe TWO of these levels. (2)

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**Question 2 (1 mark)**

Define effective communication.

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**Question 3 (3 marks)**

Describe three barriers to effective communication.

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**Question 4 (5 marks)**

Appropriate communication is very important in establishing and maintaining relationships. Communication style and language is examined when a person goes to see a psychologist or counsellor about a problem with a relationship. A psychologist is likely to teach assertive communication.

1. Define assertive communication. (2 marks)

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1. List the three steps that are involved in communicating assertively. (3 marks)

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**Question 5 (3 marks)**

Children with specific language impairment (SLI) are not readily accepted by their peers. Use your psychological understanding of SLI to explain why this may be the case.

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**Question 6 (6 marks)**

Describe the two main forms of hearing loss, identify which would not be able to be treated with surgery and identify an alternative treatment.

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**Question 7 (4 marks)**

List and describe TWO impacts of hearing loss on speech and language development in children.

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**Question 11 (12 marks)**

According to Robinson (2003) there are three ways humans communicate to initiate, maintain and regulate social relationships as adults.

1. Describe the three aspects of handshaking that should be considered, and suggest how someone would use a handshake to greet a friend, giving reasons for you answer.

(5 marks)

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1. There are three main patterns of communication used as forms of address. Suggest the type of person who would use the V form and give an example. (3 marks)

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1. Brown and Levinson (1987) proposed three determinants of the choice of behaviour that should be considered when behaving in a “polite” manner. Describe the three determinants, and suggest how a friend would request the use of a vehicle for two hours that would ensure the desired outcome. (4 marks)

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**Extended Response – Relational Influences (22 marks)**

Lisa and John, along with a small group of their friends, were shopping in the Hay Street Mall when an older male walking in front of them collapsed. The male looked to be approximately 60 years old, was wearing very old and dirty clothes, and had been behaving erratically just prior to his collapse. Lisa, John and their group of adolescent friends stopped and just looked at the man. One of them, Steve, thought it was funny and took out his mobile phone to film the incident. Lisa turned to John and said, “What should we do?” Most people around the group continued to walk on and behaved as if nothing had happened. Finally a young woman stepped in to assist the man, and asked someone to call an ambulance. Later, the group went to have coffee together and Steve took out his phone and was making fun of the situation. Some of the group laughed along with him and made some nasty remarks about the victim. Lisa and John, who were in a relationship, later discussed their disappointment in Steve’s behaviour and that of the others who joined in with him.

Using your understanding of theories in psychology and with reference to empirical evidence:

* Define pro-social and anti-social behaviour, giving reasons why they occur and an example of each (8 marks)
* discuss why the people in the Mall did not stop to assist the old man. (3 marks)
* Identify the levels of adolescent peer groups described, discuss the stages of group development and apply these to the scenario (6 marks)
* Explain Steve’s role in the group and why some of the group joined in the negative behaviour. (2 marks)
* Quality of response (3 marks)

Use the space below for planning and write your response on the following pages.

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